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|  <b>Statistics Poland</b> <b>STATISTICS POLAND</b> al. Niepodległości 208, 00-925 Warszawa<br><a href="http://stat.gov.pl/">http://stat.gov.pl/</a> |  |  |
| Name and address of the enterprise   | <b>AK-I/p</b><br><b>Business Tendency</b><br><b>Survey</b><br><b>Investments</b> | the CSO Web Data collection portal<br><a href="http://www.stat.gov.pl">www.stat.gov.pl</a><br><br>Statistical Office in Zielona Góra.<br>Spokojna 1<br>65-954 Zielona Góra |
| Identification number – REGON<br><div style="border: 1px solid black; width: 100px; height: 20px; margin-top: 5px;"></div>   | month ..... 2020   | Please return/send before<br>10th March / 10th October   |

### INDUSTRY/CONSTRUCTION

(e-mail of the secretary's office drawing up a report – FILL UP WITH CAPITAL LETTERS)

**Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data**

**On questions 1, 3 and 6 please answer in March and in October (m, o), on question 2 only in March (m), on questions 4, 5 and 7 – only in October (o).**

*In questions 5 and 6 there may be several answers, in question 7 one answer to each of the listed factors.*

|                   |   |  |   |
|-------------------|---|--|---|
| <b>1.<br/>m,o</b> | <b>Has your company incurred, incurs or will incur investments in:</b>  |  |   |
|                   | • 2018 .....  | <input type="checkbox"/> YES <input type="checkbox"/> NO   | (if NO, please don't answer the question no. 2)   |
|                   | • 2019 .....  | <input type="checkbox"/> YES <input type="checkbox"/> NO   | (if NO, please don't answer the question no. 3)   |
|                   | • 2020 .....  | <input type="checkbox"/> YES <input type="checkbox"/> NO   | (if NO, please don't answer the question no. 4, 6 and 5 and 7 in the part of 2020)  |
|                   | • 2021 .....  | <input type="checkbox"/> YES <input type="checkbox"/> NO   | (if NO, please don't answer the question no. 5 and 7 in the part of 2021)   |
| <b>2.<br/>m</b>   | <b>What was the percentage change in investments in 2019 compared with investments in 2018 (assuming that the level from 2018 is 100%):</b> <div style="float: right; text-align: right;"> <input type="text"/><input type="text"/><input type="text"/><input type="text"/> %         </div>                                    |  |   |
| <b>3.<br/>m,o</b> | <b>What is the percentage change in investments projected for 2020 compared with investments in 2019 (assuming that the level from 2019 is 100%):</b> <div style="float: right; text-align: right;"> <input type="text"/><input type="text"/><input type="text"/><input type="text"/> %         </div>                          |  |   |
| <b>4.<br/>o</b>   | <b>What will be the percentage change in investments projected for 2021 compared with investments in the whole 2020 (assuming that the level from 2020 is 100%):</b> <div style="float: right; text-align: right;"> <input type="text"/><input type="text"/><input type="text"/><input type="text"/> %         </div>           |  |   |
| <b>5.<br/>o</b>   | <b>What are the purposes of investments in 2020 and 2021:</b> <ul style="list-style-type: none"> <li>• replacement of worn-out plant or equipment .....</li> <li>• extending production capacity .....</li> <li>• improvement in operating efficiency .....</li> <li>• others (pollution control, safety etc.) .....</li> </ul> | <b>2020</b><br>1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/>  | <b>2021</b><br>1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/> |
| <b>6.<br/>m,o</b> | <b>Financial sources of investments in the present year:</b>  | <ul style="list-style-type: none"> <li>• own sources ..... 1 <input type="checkbox"/></li> <li>• domestic bank credit ..... 2 <input type="checkbox"/></li> <li>• foreign bank credit ..... 3 <input type="checkbox"/></li> <li>• leasing ..... 4 <input type="checkbox"/></li> <li>• others ..... 5 <input type="checkbox"/></li> </ul> |   |

| 7.<br>o | Factors influencing investment decision for 2020 and 2021:  | 2020   | 2021   |
|---------|---|--|--|
|         | <b>demand (including production expectations and percentage of capacity utilization):</b> <ul style="list-style-type: none"> <li>• very stimulating effect . . . . .</li> <li>• stimulating effect . . . . .</li> <li>• no effect . . . . .</li> <li>• limiting effect . . . . .</li> <li>• very limiting effect. . . . .</li> <li>• don't know . . . . .</li> </ul>  | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> |
|         | <b>financial factors or expected profits (availability of financial resources for investment and their cost, return on investment, lack of opportunities for the company to use its resources more profitably than by investment, notably by purely financial operations):</b> <ul style="list-style-type: none"> <li>• very stimulating effect . . . . .</li> <li>• stimulating effect . . . . .</li> <li>• no effect . . . . .</li> <li>• limiting effect . . . . .</li> <li>• very limiting effect. . . . .</li> <li>• don't know . . . . .</li> </ul> | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> |
|         | <b>technical factors (technological developments, availability of labour and its attitude towards the new technologies, technical conditions set by the public authorities before they grant the investment permit):</b> <ul style="list-style-type: none"> <li>• very stimulating effect . . . . .</li> <li>• stimulating effect . . . . .</li> <li>• no effect . . . . .</li> <li>• limiting effect . . . . .</li> <li>• very limiting effect. . . . .</li> <li>• don't know . . . . .</li> </ul>   | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> |
|         | <b>other factors (e.g. policy of the public authorities, notably with regard to taxation and export):</b> <ul style="list-style-type: none"> <li>• very stimulating effect . . . . .</li> <li>• stimulating effect . . . . .</li> <li>• no effect . . . . .</li> <li>• limiting effect . . . . .</li> <li>• very limiting effect. . . . .</li> <li>• don't know . . . . .</li> </ul>  | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> | 1 <input type="checkbox"/><br>2 <input type="checkbox"/><br>3 <input type="checkbox"/><br>4 <input type="checkbox"/><br>5 <input type="checkbox"/><br>6 <input type="checkbox"/> |

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| Please, assess how much time do you need to fill in the questionnaire ( <i>in minutes</i> ). |  |
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[illegible]

(e-mail of the person drawing up a report – FILL UP WITH CAPITAL LETTERS)

(telephone number of the person filling up the questionnaire)